# TELAUSTRALIA'S CONNECTIVITY ASSESSMNET

## **COMMUNICATIONS & DATA REVIEW**

A end-to-end review of your communications and data connectivity.

Telaustralia has been providing Business Phone, PBX and Business Grade Fibre & Data services Australia wide, since 2004. Telaustralia was established with the prime aim of delivering better services levels in the SME market.

We understand that the larger Telco's & ISPs in Australia are not all that interested in providing high levels of support to SMEs in the 10 to 100 employee market. Telaustralia was established with the prime aim of delivering better customer service and quality products into this market.

Our experience is that many SMEs are often struggling with how to navigate and make sense of what are now highly complex and fragmented, Telco, IT and Cloud markets.

We see that SMEs are looking for a trusted advisor who can help translate the complex range of products and services in today's market, into simple and effective solutions, that deliver what your business needs.

Of course cost savings, security and control of your services are also paramount.

#### **WHAT IS A TELAUSTRALIA CDA?**

Telaustralia's Connectivity & Data Assessment is a review of your entire communications and Internet services.

Our assessment provides you with a costed summary & technology roadmap for your business.



#### WHAT'S HAPPENS DURING THE REVIEW?

During your Connectivity & Data Assessment we work with you and assess your needs, usage, review redundant services, assess business critical services, offer redundancy options and multiple vendor options at each of your sites and then tailor an optimal solution, balancing capacity, quality, reliability and cost.

An integral part of the CDA process will be the review of available provider invoices and contracts. We can usually do the bulk of the review once we have access to invoices and contracts.

#### WHO IS CDA FOR?

All business leaders, leadership teams, directors and IT managers.

The detail provided will allow you to plan longer term strategic direction, budget and build business cases for any technology changes. We often have business looking to renew or looking to relocate request our assessments.

### WHAT BENEFITS CAN WE EXPECT FROM THE CDA REVIEW?

#### - Planning the future

Technology can provide a competitive edge – understanding the performance and effectiveness of the organisation's communications environment is a key input into planning organisation growth.

Planning capacity for new offices, geographic expansion, acquisitions, increased headcount; as well as enhancements to collaboration, deployment of new applications and tools, improvements to network speed and integration of mobile workforce are all dependent on an optimised voice and data communications network.

The Telaustralia Connectivity & Data Assessment provides network metrics and input for planning.

#### - Transformation Plan

Our assessment will deliver a technology road map for your business.

#### - Are we getting value for Money?

Communications infrastructure; voice, data, WAN, LAN, Carrier and Services are a significant expense item in any organisation's budget.





and analysis tools to quickly and accurately assess the commercial performance of a communications environment.

#### - Quick Wins

One output of the assessment is identifying 'quick wins'; a set of short-term, easy to implement recommendations, which will save costs and improve commercial efficiencies.

#### **OUR PROCESS**

The Telaustralia Connectivity & Data Assessment will leverage off our many years of experience in delivering communications and connectivity solutions.

#### 1. GATHER THE REQUIRED DOCUMENTATION

These documents provide us key inputs into our analysis by allowing us to both understand your business and its current environment.

#### 2. Q&A WITH STAKEHOLDERS

A Q&A provides context about the areas we are analysing and fills in any gaps not covered by documentation review.

#### 3. SITE ASSESSMENT

We use our network interrogation tools to determine what products and services can be delivered at your site.

#### 4. DATA & NETWORK REVIEW.

We take the information we have captured to assess your needs, usage, review redundant services, assess business critical services, offer redundancy options and multiple vendor options at each of your sites and then tailor an optimal solution, balancing capacity, quality, reliability and cost.

#### 5. REPORT

We then submit our findings and recommendations to you.

#### THE DELIVERABLES

The Telaustralia Connectivity Assessment is comprised deliverables which include Recommendations, quick wins, order of works and initial costing's.

- **Recommendations** We summarise the available network solutions, technology fits for your business and identify auick wins.
- Network We advise on the features and benefits and costing of any available networks.
- Technology Comparison We compare the available technologies with what you have now and explain the features and benefits of changing.
- Savings Summary We cost out any recommendations
- Road Map We plan out the batting order of any technology changes and the time frames required for deployment.

Contact Telaustralia to find out more about our Connectivity and Data Assessment how we can help your business.

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